



Policy Effective Date: \_\_\_\_\_

This is an application for a **CLAIMS MADE POLICY**. Should this application be accepted by the Company, coverage will apply to claims first made against the insured during the policy period. No coverage will apply for claims first made against the insured after the end of the policy period unless the extended reporting period applies. No coverage will apply for claims first made prior to the retroactive date shown in the declarations page of the policy. **The completion and submission of this application to the Company does not constitute a binder of insurance.** All questions must be answered.

If a question is not applicable, please answer "NA". If the answer to a question is none, state "None" or "0". If more space is required to answer a question completely, please provide a separate attachment and identify the question it responds to.

*NOTE: If product liability coverage is not desired complete Questions 1-13, then proceed to question 33 for Contracted Professional Services*

**1. GENERAL INFORMATION:**

A. Name of Applicant (legal name of the First Named Insured): \_\_\_\_\_

D.B.A. (Doing Business As): \_\_\_\_\_

Corporate Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_

Zip Code: \_\_\_\_\_ County: \_\_\_\_\_

Mailing Address: (if different) \_\_\_\_\_

Corporate Contact: \_\_\_\_\_ Title: \_\_\_\_\_ E-Mail Address: \_\_\_\_\_

Tel. Number: (\_\_\_\_) \_\_\_\_\_ Website: \_\_\_\_\_

Description of Operations: \_\_\_\_\_

Risk Control Contact: \_\_\_\_\_ Email Address: \_\_\_\_\_

B. Other Named Insured: Provide names (other than the First Named Insured) and descriptions of operations for all legal entities that are intended for coverage to apply. Describe the relationship between the first named insured and that entity below.

Entity Name	Description of Operations	% Owned	Date Acquired	Retroactive Date

2. First Named Insured is the following Type of Entity:

- Individual    Partnership    Corporation    Joint Venture    Other (Describe)

3. First Named Insured conducts the following Type of Operations:

- Research and Development    Pharmaceuticals    Medical Devices    Professional Services  
 Blood/Tissue    Nutritional Supplements    Distributor    Other Describe

4. In what year did the applicant's operation begin?

5. Do you have a parent company?  Yes    No

*If Yes, provide legal name of the Company:*



6. Have you operated under another name?  Yes  No  
*If Yes, please give full details:*
7. Projected U.S. revenues for the current fiscal year? \$
8. Projected foreign revenues for the current fiscal year? \$
9. Total gross revenues for current fiscal year? \$
10. Total gross revenues from previous fiscal year? \$  
When does your fiscal year begin?

*Please provide last audited financials for review with this Application.*

**11. LOSS HISTORY**

\* Total aggregate cost (losses from ground up including defense) for last five years.

Policy Period	Insurer	# of Claims	Total Incurred

*\*Attach previous carrier loss runs.*

Describe all incurred losses of \$10,000 or more:

- Any known occurrences, damages, suits, claims or circumstances not yet reported?  Yes  No  
*If yes, please submit details.*
- Have you ever had a batch or relation declared in any claim?  Yes  No  
*If yes, please submit details.*
- Have any of your products ever been the subject of a mass claim or tort?  Yes  No  
*If yes, please submit details.*

**12. COVERAGE HISTORY**

Policy Period	Primary & Excess Limits	Retention	Carriers	Retro Date

*If multiple retro dates are being requested please provide all details associated with the dates requested.*

- Has your insurance ever been canceled or non-renewed by a carrier?  Yes  No  
*if yes, please explain.*
- Do you have any discontinued operations or products? If yes, provide a detailed description to enable underwriting of the exposure within this coverage request or provide details if coverage was placed elsewhere.  Yes  No
- Are any of your products and/or services excluded from current coverage?  Yes  No  
*if yes, please explain.*



**Type of Coverage you are applying for:** (check one)

Primary Liability Insurance  or  
Excess Liability Insurance  if Excess, provide full tower details and retroactive dates:

Coverage Parts Requested: Products Liability  Professional Liability  Cyber Liability   
Technology Professional Liability  Medical Professional Liability

Increase in Sub-limits: Mitigation Expense  Class/Product Recall Expense   
Medical Expense (clinical trial participants)

What limit of liability are you applying for?

What is the retro-active date you are applying for?

*If multiple retro dates are being requested please provide all details associated with the dates requested.*

What Deductible or SIR are you requesting (occurrence/aggregate)? \$ / \$  Deductible  SIR  N

Will any of your products or services be insured with another carrier during the policy term requested?  Yes  No  
*if yes, please explain.*

**13. RISK MANAGEMENT – please note that more details may be requested**

- Loss Prevention/Control Program?  Yes  No
- Written Quality Control Program?  Yes  No
- Written Product Recall Plan?  Yes  No
- Written Records Retention Program?  Yes  No
- Do you have a business continuity plan in place?  Yes  No
- Promotional materials, contracts, guarantees, & labeling jointly reviewed by each applicable discipline?  Yes  No
- Other *(please explain)*

**14. PRODUCT PROFILE.** *If Product Liability coverage is not desired, proceed to question 32 for Contracted Professional Services. Provide a list of all products/services with annualized revenue and patient population expectations.*

Source/Potential Source of Revenues	%	Product Description
Medical Devices		
Diagnostics		
Proprietary Pharmaceuticals		
Generic Pharmaceuticals		
Contract Research		
Contract Manufacturing		
Distribution		
Medical Equipment Rentals/Leasing		
Medical Equipment Repair/Installation/Service		
Blood / Tissue		
Training		
Other <i>(please explain)</i> _____		

*Note: You may be required to review plans and programs with CNA Risk Control.*

**15. PRODUCT BREAKDOWN - as a percent of total revenue**

**Pharmaceuticals**

Description	%	Description	%
Vaccines		Imaging/Diagnostic Agents	
Hormones & Steroids		Nutripharmaceuticals	
Injectable/Oral Prescription		Vitamins/Food Supplements	
Topical Prescription		Diet Aids	
Drug Delivery		Other <i>(please explain)</i>	

**Medical Devices**

Description	%	Description	%
Cardiac		Therapy/rehab	
Anesthesia/respiratory		Dialysis	
Implants - Active		Infusion	
Implants - Non-Active		Non-Cardiac Catheters	
Lasers		Analytical Instruments	
Surgical Devices		Diagnostic Kits	
Dental Instruments		Durable Medical Equipment	
Monitoring		Hospital Products/Supplies	
Imaging Devices		Other <i>(please explain)</i>	

16. List new products expected to be introduced in this policy period:

17. Any distributed products manufactured outside U.S.?  Yes  No  
*If yes, provide details.*
18. Any product components imported?  Yes  No  
*If yes, are they FDA approved?*  Yes  No
19. Are any products manufactured sold under others' labels?  Yes  No  
*If yes, explain and provide contracts.*
20. Are any products sold as components for other products?  Yes  No  
*If yes, explain and provide end-product details:*
21. Do you require Certificates of Insurance from your suppliers?  Yes  No  
What limits of liability do you require ?
22. Do you contract out product development, manufacturing, sales, or distribution?  Yes  No  
*If yes, please indicate activities contracted:*
23. Do any of your product training/certification programs required FDA approval?  Yes  No
24. Are manufactured products Underwriting Laboratories listed or Canadian Standards Assn certified?  Yes  No
25. Do you use a facility for reliability/design validation?  Yes  No



26. Do any of your employees provide direct patient care?  Yes  No  
*If yes, do they carry their own individual medical malpractice insurance?*  Yes  No

27. Do you operate an in-patient facility?  Yes  No

28. Do any of your employees participate on an Institution Review Board?  Yes  No

29. Do you or any of your employees have a financial interest in the products of your clients?  Yes  No  
*If yes, explain:*

30. List largest clients for current year:

**31. SPONSORED CLINICAL TRIALS**

Product	# New Subjects Over Next Policy Period	Indications	Country

*\* Please attach FDA approved protocols & informed consent documents for active clinical trials.*

**32. REGULATORY**

To the best of your knowledge are you in compliance with FDA Regulations or foreign agency equivalent?  Yes  No

Any product recalls in the past year?  Yes  No  
*If yes, please submit details & recall status:*

Within past 12 months, has there been any MDR's or AER's filed?  Yes  No  
*If yes, indicate the number of filings and the nature of each*

Date & result of most recent FDA inspection.  
*(please submit a copy of Form 483 and your documented response)*

Have any products or company practices been subject to an investigation by any government agency?  Yes  No  
*If yes, please explain:*

Any clinical trials placed on a clinical hold?  Yes  No  
*If yes, provide details:*

Do you audit Clinical Investigator performance?  Yes  No

Any warning letters issued against you in the last 3 years?  Yes  No  
*If yes, please explain:*

**33. CONTRACTED PROFESSIONAL SERVICES.** *If none, please proceed to question 39.*

Policy Period	Primary & Excess Limits for Prof Svs/E&O	Carriers. Prof	Retro Date for Prof Svs/E&O



34. Please describe in detail the professional services performed by the Applicant.

35. Indicate the approximate percentage derived from each of the professional services listed in the question above

%

%

%

**36. CONTRACT ANALYSIS:** *Please confirm that the applicant's service agreements contain the following provisions. If they do not, please explain why not. Please provide contract template for contract with sponsor and contract with investigator*

- |   |  |
|---|--|
| Does an attorney review all contracts or agreements including changes prior to use?   | <input type="checkbox"/> Yes <input type="checkbox"/> No |
| All duties and responsibilities of each party   | <input type="checkbox"/> Yes <input type="checkbox"/> No |
| Arbitration Clause  | <input type="checkbox"/> Yes <input type="checkbox"/> No |
| Choice of Law or Jurisdiction   | <input type="checkbox"/> Yes <input type="checkbox"/> No |
| Force Majeure (extends to any and all events outside applicant's control)   | <input type="checkbox"/> Yes <input type="checkbox"/> No |
| Guarantees  | <input type="checkbox"/> Yes <input type="checkbox"/> No |
| Hold Harmless Agreements/Indemnification  | <input type="checkbox"/> Yes <input type="checkbox"/> No |
| Limitation Of Consequential Damages   | <input type="checkbox"/> Yes <input type="checkbox"/> No |
| Limitation Of Liabilities   | <input type="checkbox"/> Yes <input type="checkbox"/> No |
| Warranty Disclaimers  | <input type="checkbox"/> Yes <input type="checkbox"/> No |
| Does applicant use a written contract or agreement with all clients?<br><i>If yes, please provide a copy of your standard agreement/template.</i> | <input type="checkbox"/> Yes <input type="checkbox"/> No |

**37. PROFESSIONAL SERVICES**

- |   |  |
|---|--|
| Do any of applicant's employees or sub-contractors provide direct patient care?<br><i>If yes, please explain:</i>                                     | <input type="checkbox"/> Yes <input type="checkbox"/> No |
| If there are employees or sub-contractors providing direct patient care, do they carry their own individual medical professional liability insurance? | <input type="checkbox"/> Yes <input type="checkbox"/> No |
| Does the applicant operate an inpatient facility?   | <input type="checkbox"/> Yes <input type="checkbox"/> No |
| Do any of applicant's employees participate on an institutional review board?   | <input type="checkbox"/> Yes <input type="checkbox"/> No |
| Are any contracts past due or has a client stopped paying or asked for a refund in the last 3 years?<br><i>if yes, provide details</i>                | <input type="checkbox"/> Yes <input type="checkbox"/> No |
| What is the average length of time of applicant's contracts?  |  |
| Identify your three largest contracts.  |  |



**38. REGULATORY**

Are you consistently in compliance with FDA or foreign agency equivalent Good Clinical Practices?  Yes  No

Are adverse event trends and significant adverse events reported to the IRB and the FDA?  Yes  No

What is the date and outcome of the most recent FDA inspection?  
*(Please submit a copy of Form 483 and your documented response).*

What is the date and outcome of the most recent inspection report from the Office for Human Research Protections for federally funded research?

Have any company practices been subject to an investigation by a government agency?  Yes  No  
*If yes, please explain:*

Have any clinical trials been discontinued or suspended due to safety reasons?  Yes  No  
*If yes, provide details:*

Have any warning letters issued against you in the last 3 years?  Yes  No  
*If yes, please explain:*

**39. BIO-SAFETY HAZARD.** Are any facilities are designated as Bio-Safety Hazard III or IV?  Yes  No

*If yes, describe facility and provide details.*

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**Please include the following with this application:**

- Standard/master service contracts & indemnification agreements
- If a private company, provide most recent Annual Report/Audited Financial Statement
- Clinical trial protocols, informed consent documents and investigator agreements
- Most recent accreditation/regulatory agency survey reports
- Contract template for contract with sponsor
- Senior staff members' curriculum vitae
- Quality improvement, risk management, and patient safety plans/programs
- Adverse event and significant adverse event reporting policy and procedure
- Marketing or advertising brochures or descriptive materials provided to clients or potential research subjects
- Procedures for Label Change

**FRAUD NOTICE – WHERE APPLICABLE UNDER THE LAW OF YOUR STATE**

Any person who knowingly and with intent to defraud any insurance company or other person files an application for insurance or statement of claim containing any materially false or incomplete information, or conceals for the purpose of misleading, information concerning any fact material thereto, commits a fraudulent insurance act, which is a crime AND MAY BE SUBJECT TO CIVIL FINES AND CRIMINAL PENALTIES (for New York residents only: and shall also be subject to a civil penalty not to exceed five thousand dollars and the stated value of the claim for each such violation.) (For Pennsylvania Residents only: Any person who knowingly and with intent to injure or defraud any insurer files an application or claim containing any false, incomplete or misleading information shall, upon conviction, be subject to imprisonment for up to seven years and payment of a fine of up to \$15,000.) (For Tennessee Residents only: Penalties include imprisonment, fines and denial of insurance benefits.)

**Applicable in Colorado**

Any insurance company or agent of an insurance company who knowingly provides false, incomplete, or misleading facts or information to a policyholder or claimant for the purpose of defrauding or attempting to defraud the policyholder or claimant with regard to a settlement or award payable from insurance proceeds shall be reported to the Colorado division of insurance within the department of regulatory agencies.

**Applicable in California**

For your protection California law requires the following to appear on this form: Any person who knowingly presents a false or fraudulent claim for the payment of a loss is guilty of a crime and may be subject to fines and confinement in state prison.



Completing and signing this application does not bind coverage. Coverage will not be bound, nor will a policy be issued until the applicant signifies acceptance of the Company's premium quotation.





**AUTHORIZATION**

I have answered the questions in the Application to the best of my ability and declare that, to the best of my knowledge, the statements set forth herein are true and correct. My signing of the Application does not bind the Insurance Company to complete the insurance, but it is agreed that this Application shall be the basis of the contract should a policy be issued.

**A signature from the Applicant can be obtained electronically or "wet" prior to quote or binding.**

If the applicant decides to submit their signature electronically the Applicant must check the "I Accept" button below. By doing so the Applicant hereby consents and agrees that their use of a key pad, mouse or other device to check the "I Agree" button constitutes their "signature", acceptance and agreement as if actually signed by the Applicant in writing and has the same force and effect as a signature affixed by hand. Further, the Applicant agrees the lack of a certification authority or other third party verification will not in any way affect the validity or enforceability of their signature or any resulting contract. After checking the "I Accept" button the Applicant must type in the name of the person completing this application, their title and date.

If the Applicant decides to submit a "wet" signature please have the Applicant sign, add their title and date the application prior to quoting or binding.

**ELECTRONIC SIGNATURE**

Accept Name \_\_\_\_\_ Title \_\_\_\_\_ Date \_\_\_\_\_  
 (Person completing this application)

**WET SIGNATURE**

Signature in full	Date

**Name - please print**

**If not signing electronically, provide signature by a principal of the business- Original signature is needed prior to binding. You may either fax or email the original signature page directly to your underwriter.**

**Is your agency**       **Retail**       **Wholesale**

Agency/Broker Name: \_\_\_\_\_ Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip Code: \_\_\_\_\_

Person Submitting Application: \_\_\_\_\_ Telephone Number: \_\_\_\_\_ E-mail: \_\_\_\_\_

This product will be underwritten in one of the CNA property/casualty companies. CNA is a registered service mark and trade name of CNA Financial Corporation.

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