



AMERICAN SOCIETY OF CONCRETE CONTRACTORS (ASCC) SUPPLEMENTAL APPLICATION COMMERCIAL AFFILIATION MARKETING (CAM®)

APPLICANT NAME: _____ PRODUCER NAME: _____

APPLICANT CONTACT NAME: _____ PRODUCER EMAIL ADDRESS: _____

APPLICANT WEB SITE ADDRESS: _____ APPLICANT EMAIL ADDRESS: _____

DATE COMPLETE (DD/MM/YYYY): _____

Definitions of *italicized* terms are provided at the end of this supplement.

ELIGIBILITY

- PLEASE ATTACH A LIST OF THE APPLICANT'S JOBS (JOB LIST) FOR THE LAST TWO YEARS AS WELL AS A LIST OF THE JOBS COMMITTED TO FOR THE NEXT 12 MONTHS.
- IS THE APPLICANT A MEMBER OF A TRADE ASSOCIATION? YES NO
IF 'YES', PLEASE SELECT FROM THE FOLLOWING BELOW (PROVIDING THIS INFORMATION IS OPTIONAL AND MEMBERSHIP IN AN ASSOCIATION IS NOT A ASCC PROGRAM REQUIREMENT).

ASCC NATIONAL

OTHER _____

NOTE: MEMBERSHIP IN ASCC OR ANY OTHER TRADE ASSOCIATION IS **NOT** A REQUIREMENT FOR INSURABILITY.

- ENTER THE PERCENTAGE OF THE APPLICANT'S OWN PAYROLL OR SALES THAT EMANATE FROM THE FOLLOWING OPERATIONS. EXCLUDE WORK THAT THE APPLICANT SUBCONTRACTS TO OTHERS WHEN DETERMINING ELIGIBILITY PERCENTAGES.
PERCENTAGES BASED ON: (CHECK ONE) PAYROLL SALES
CONCRETE MAINTENANCE AND/OR REPAIR WORK _____%
CONCRETE PAVING (INCLUDING GROUND SUPPORTED CONCRETE FLOORS, DRIVEWAYS, SIDEWALKS, CURBS, GUTTERS, PATIOS) _____%
CONCRETE *TILT-UP CONSTRUCTION* _____%
CONCRETE CONSTRUCTION, NOC _____%
IF THE TOTAL IS LESS THAN 75%, THE APPLICANT MAY NOT BE ELIGIBLE FOR THE ASCC PROGRAM, BUT MAY STILL BE ELIGIBLE FOR COVERAGE WITH CNA.

- WHAT PERCENTAGE OF THE APPLICANT'S WORK INVOLVES AIRPORT RUNWAY, TAXIWAY OR APRON CONSTRUCTION? _____%
- A. WHAT PERCENTAGE OF THE APPLICANT'S WORK INVOLVES BLASTING (USE OF EXPLOSIVES)? _____%
B. DOES THE APPLICANT DO ANY BLASTING WORK FOR OTHERS? YES NO
- DO ANY OF THE APPLICANT'S OPERATIONS INVOLVE CONSTRUCTION, REPAIR, REHAB/RENOVATION, PIPING OR SERVICE WORK AT **WASTE WATER TREATMENT PLANTS**? YES NO
IF 'YES', WHAT PERCENTAGE OF PAYROLL DOES THE APPLICANT ESTIMATE WILL INVOLVE THIS WORK DURING THE NEXT TWELVE MONTHS? _____%
- DOES THE APPLICANT ANTICIPATE BIDDING ON **WASTE WATER TREATMENT PLANT** PROJECTS LOCATED IN ARKANSAS, INDIANA, LOUISIANA, OR VERMONT DURING THE NEXT TWELVE MONTHS? YES NO
- DOES THE APPLICANT COMMUNICATE WITH THE ONE-CALL SERVICE CENTER AND THE AREA UTILITY OWNERS THAT ARE NOT MEMBERS OF THE ONE-CALL SERVICE CENTER PRIOR TO ALL EXCAVATION WORK? YES NO
IF 'NO', THE APPLICANT WILL BE REQUIRED TO DO SO AND ADHERE TO CNA'S EXCAVATION BEST PRACTICES IN ORDER TO OBTAIN COVERAGE WITH CNA.

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9. DOES THE APPLICANT HAVE A STRUCTURAL ENGINEER ON STAFF? YES NO
 IF 'YES', DOES THE APPLICANT CARRY PROFESSIONAL LIABILITY INSURANCE? YES NO
 IF 'NO', DOES THE APPLICANT REQUIRE THE ENGINEER CARRY THEIR OWN PROFESSIONAL LIABILITY INSURANCE? YES NO
10. APPLICANT OPERATES AS A (INCLUDE PERCENTAGE FOR EACH APPLICABLE CATEGORY):
 CONSTRUCTION MANAGER _____%
 GENERAL CONTRACTOR _____%
 PRIME CONTRACTOR _____%
 SUBCONTRACTOR _____%
11. DOES THE APPLICANT PERFORM CONSTRUCTION WORK INVOLVING ANY OF THE FOLLOWING:
 ASPHALT AND BLACKTOP WORK (SEE LICA OR ROAD PROGRAMS) YES NO _____%
 BRIDGE OR ELEVATED HIGHWAY (SEE ROAD PROGRAM) YES NO _____%
 CAISSON OR DAM WORK YES NO _____%
 CONCRETE PUMPING OPERATIONS FOR OTHERS YES NO _____%
 INDUSTRIAL AND CHEMICAL WASTE COLLECTION OR SEDIMENTATION POND CONSTRUCTION YES NO _____%
 MASONRY CONSTRUCTION YES NO _____%
 PLASTERING OPERATIONS (INCLUDING EFS) YES NO _____%
 PRE-STRESSED STRUCTURAL CONCRETE YES NO _____%
 READY-MIX OPERATIONS, CONCRETE OR CEMENT HAULING FOR OTHERS YES NO _____%
 SAND AND GRAVEL HAULING FOR OTHERS YES NO _____%
 STREET OR ROAD CONSTRUCTION (SEE ROAD). YES NO _____%
 STUCCO WORK (INCLUDING EFS) YES NO _____%
 SUBWAY OR TUNNEL CONSTRUCTION YES NO _____%
 SWIMMING POOL CONSTRUCTION IN EXCESS OF 25% (SEE SPLASH PROGRAM) YES NO _____%
 TILT-SLAB OR TILT-UP CONCRETE CONSTRUCTION IN EXCESS OF 50 FEET IN HEIGHT YES NO _____%
 IF 'YES' TO ANY OF THE ABOVE OPERATIONS, THE APPLICANT MAY NOT BE ELIGIBLE FOR THE ASCC PROGRAM, BUT MAY STILL BE ELIGIBLE FOR CNA COVERAGE AND/OR OTHER CNA PROGRAMS.
12. DOES THE APPLICANT PERFORM ANY WORK AT OR NEAR NUCLEAR FACILITIES? HAS THE APPLICANT DONE SO IN THE PAST? WILL THE APPLICANT DO SO IN THE FUTURE, IF THE OPPORTUNITY ARISES? YES NO
 EXPLAIN ANY 'YES' RESPONSES BELOW: _____
13. IN THE TABLE BELOW, INDICATE THE PERCENTAGE OF THE APPLICANT'S TOTAL PAYROLL OR SALES DURING THE PAST 3 YEARS THAT EMANATE FROM THE FOLLOWING TYPES OF WORK. **INCLUDE ALL WORK, WHETHER SELF-PERFORMED OR SUBLET TO OTHER CONTRACTORS. SUBLET WORK SHOULD BE CLASSIFIED ACCORDING TO THE TYPE OF PROJECT (COMMERCIAL, INDUSTRIAL OR RESIDENTIAL/HABITATIONAL).**
 PERCENTAGES BASED ON: (CHECK ONE) PAYROLL SALES

| | 2 ND PRIOR YEAR | 1 ST PRIOR YEAR | CURRENT YEAR |
|---|----------------------------|----------------------------|--------------|
| COMMERCIAL WORK | _____% | _____% | _____% |
| INDUSTRIAL WORK | _____% | _____% | _____% |
| RESIDENTIAL/HABITATIONAL WORK (INCLUDING CONDOS) SEE NEXT PAGE FOR VARIOUS TYPES. INCLUDE ALL WORK FOR RESIDENTIAL/ HABITATIONAL PROJECTS, INCLUDING WORK FOR SUCH PROJECTS THAT IS SUBLET TO OTHER CONTRACTORS. NOTE: WHEN THERE IS NO INDIVIDUAL OWNERSHIP OF UNITS, RESIDENTIAL DOES NOT INCLUDE MILITARY HOUSING, COLLEGE/UNIVERSITY HOUSING OR DORMITORIES, LONG TERM CARE FACILITIES, HOTELS OR MOTELS. RESIDENTIAL STRUCTURE ALSO DOES NOT INCLUDE HOSPITALS OR PRISONS. | _____% | _____% | _____% |

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14. IN THE TABLE BELOW, PROVIDE A BREAKDOWN OF THE APPLICANT'S RESIDENTIAL & HABITATIONAL WORK. THE PERCENTAGES FOR EACH TYPE OF WORK SHOULD REPRESENT AN AVERAGE OF ALL SUCH WORK THE APPLICANT HAS PERFORMED IN THE PAST THREE YEARS. **INCLUDE ALL SUCH WORK, WHETHER SELF-PERFORMED OR SUBLET TO OTHER CONTRACTORS.**

PERCENTAGES BASED ON: (CHECK ONE) PAYROLL SALES

| RESIDENTIAL & HABITATIONAL WORK BREAKDOWN | % NEW OR MAJOR REHAB/RENOVATION | + | % SERVICE OR MAINTENANCE | = | TOTAL % |
|--|---------------------------------|---|--------------------------|---|---------|
| CONDOMINIUMS (LOW AND HIGH-RISE) | _____ % | + | _____ % | = | _____ % |
| APARTMENTS (LOW AND HIGH-RISE) | _____ % | + | _____ % | = | _____ % |
| MULTI-FAMILY OWNED DEVELOPMENTS (INCLUDING TOWNHOUSES) | _____ % | + | _____ % | = | _____ % |
| SINGLE FAMILY DWELLINGS | _____ % | + | _____ % | = | _____ % |
| SWIMMING POOLS (RESIDENTIAL AND HABITATIONAL ONLY) | _____ % | + | _____ % | = | _____ % |
| MIXED-USE BUILDINGS WITH AT LEAST 30% RESIDENTIAL/HABITATIONAL OCCUPANCY | _____ % | + | _____ % | = | _____ % |
| OTHER RESIDENTIAL/HABITATIONAL STRUCTURES (DESCRIBE): | _____ % | + | _____ % | = | _____ % |

15. DOES THE APPLICANT HAVE ANY FUTURE PLANS INVOLVING WORK ON ANY OF THE RESIDENTIAL/HABITATIONAL STRUCTURE TYPES DESCRIBED IN QUESTION #12?
 YES NO

IF 'YES', PLEASE DESCRIBE THE APPLICANT'S FUTURE PLANS: _____

16. HAS THE APPLICANT INSTALLED AN EFS PRODUCT, OR SIMILAR EXTERIOR FINISHING SYSTEM PRODUCT, IN THE PAST? YES NO

IF 'YES', PLEASE DESCRIBE TYPES OF INSTALLATIONS AND APPROXIMATE YEAR OF INSTALLATIONS BELOW:

17. WILL THE APPLICANT INSTALL AN EFS PRODUCT, OR A SIMILAR EXTERIOR FINISHING SYSTEM PRODUCT ON FUTURE PROJECTS, IF ASKED TO DO SO?
 YES NO

18. DOES THE APPLICANT OWN OR OPERATE A QUARRY, SAND PIT OR GRAVEL PIT? YES NO

19. DO ANY OF THE APPLICANT'S OPERATIONS INVOLVE SANDBLASTING? YES NO

20. HAS THE APPLICANT EVER BEEN NAMED IN A CLAIM AND/OR LITIGATION REGARDING FAULTY OR DEFECTIVE CONSTRUCTION OR WORKMANSHIP, INCLUDING CLAIMS DUE TO SUBSIDENCE OR USE OF AN EFS PRODUCT? YES NO

IF 'YES', WAS APPLICANT ACTING AS A GENERAL, PRIME OR SUB-CONTRACTOR? YES NO

IF 'YES', WAS IT A RESIDENTIAL/HABITATIONAL OR MIXED-USE BUILDING? YES NO

IF 'YES', PROVIDE A DESCRIPTION OF THE WORK AND STATUS/OUTCOME OF THE CLAIM OR SUIT BELOW:

21. DOES THE APPLICANT CONSTRUCT **RETAINING WALLS**? YES NO

IF 'YES', INDICATE THE PERCENTAGE OF TOTAL OPERATIONS/RECEIPTS THAT THIS WORK COMPRISES: _____ %

22. DOES THE APPLICANT HAVE KNOWLEDGE OF ANY PRE-EXISTING ACT, OMISSION, EVENT, CONDITION OR DAMAGES TO ANY PERSON OR PROPERTY THAT COULD POTENTIALLY GIVE RISE TO ANY FUTURE CLAIM OR LEGAL ACTION? YES NO

IF 'YES', PLEASE DESCRIBE: _____

23. HAS THE APPLICANT BEEN CITED FOR ANY OSHA VIOLATIONS IN THE LAST 3 YEARS? YES NO

IF 'YES', EXPLAIN: _____

24. ENTER THE PERCENTAGE OF THE APPLICANT'S RECEIPTS IN WORK SUB-CONTRACTED TO OTHERS: _____ %

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25. LIST THE TYPES OF WORK SUBCONTRACTED: _____
26. DOES THE APPLICANT OBTAIN CERTIFICATES OF INSURANCE FROM **ALL** SUBCONTRACTORS? YES NO
 IS THE APPLICANT NAMED AS AN ADDITIONAL INSURED ON **ALL** SUBCONTRACTORS' POLICIES? YES NO
 DOES THE APPLICANT REQUIRE **ALL** SUBCONTRACTORS TO CARRY PRIMARY LIMITS EQUAL TO OR GREATER THAN THEIR OWN? YES NO
 DOES THE APPLICANT USE WRITTEN SUBCONTRACTOR AGREEMENTS CONTAINING HOLD HARMLESS/INDEMNITY AGREEMENTS IN FAVOR OF THE APPLICANT?
 YES NO
 IS THERE A DIARY SYSTEM IN PLACE TO TRACK EXPIRATION DATES OF CERTIFICATES OF INSURANCE? YES NO
27. INDICATE THE TYPES OF SUBCONTRACTOR AGREEMENTS THE APPLICANT TYPICALLY USES:
 STANDARD (AGC, AIA CONTRACTS)
 CUSTOM
 OTHER _____
28. ENTER THE PERCENTAGE OF THE APPLICANT'S OWN PAYROLL OR SALES THAT EMANATE FROM NEW **RESIDENTIAL/HABITATIONAL** WORK FROM THE FOLLOWING OPERATIONS. PERCENTAGES BASED ON: (CHECK ONE) PAYROLL SALES
 DEVELOPMENT SITE PREPARATION (INCLUDING ROUGH AND FINISH GRADING): _____%
 HOME SITE PAD PREPARATION (INCLUDING ROUGH AND FINISH GRADING): _____%
 SOIL COMPACTION: _____%
 SOIL STABILIZATION: _____%
 FOUNDATION DESIGN: _____%
 FOUNDATION EXCAVATION: _____%
 FOUNDATION FORM CONSTRUCTION: _____%
 CONCRETE POURING FOR FOUNDATIONS: _____%
29. ENTER THE PERCENTAGE OF THE APPLICANT'S OWN PAYROLL AND/OR SALES THAT EMANATE FROM NEW **COMMERCIAL AND INDUSTRIAL** WORK FROM THE FOLLOWING OPERATIONS. PERCENTAGES BASED ON: (CHECK ONE) PAYROLL SALES
 SITE PREPARATION INCLUDING (ROUGH AND FINISH GRADING): _____%
 SOIL COMPACTION _____%
 SOIL STABILIZATION _____%
 FOUNDATION DESIGN _____%
 FOUNDATION EXCAVATION _____%
 FOUNDATION FORM CONSTRUCTION _____%
 CONCRETE POURING FOR FOUNDATIONS _____%
 FOUNDATION PIER HOLE DRILLING _____%
30. LIST THE STATES THE APPLICANT HAS WORKED IN DURING THE LAST 5 YEARS:

31. ANY CURRENT OR PAST INVOLVEMENT WITH A *WRAP-UP/OCIP/CCIP*? YES NO
 ANY CURRENT OR PAST INVOLVEMENT WITH A RESIDENTIAL OR HABITATIONAL *WRAP-UP/OCIP/CCIP*? YES NO
32. DOES THE APPLICANT HAVE A QUALITY CONTROL PROGRAM? YES NO
 IF '**YES**', IS IT (CHECK ONE): INFORMAL DOCUMENTED
33. DOES THE APPLICANT RETAIN JOB FILES? YES NO
 IF '**YES**', HOW LONG ARE THEY RETAINED? _____
34. DOES THE APPLICANT HAVE A NEW HIRE ORIENTATION PROGRAM WITH PRE-HIRE PHYSICALS, DRUG SCREENINGS, ETC.? YES NO
35. ARE SAFETY MEETINGS HELD ON AT LEAST A QUARTERLY BASIS; DO MANAGERS AND EMPLOYEES ATTEND, AND ARE ATTENDANCE RECORDS KEPT?
 YES NO IF LESS THAN QUARTERLY, HOW OFTEN? _____

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PRODUCER'S SIGNATURE

DATE

APPLICANT'S SIGNATURE

DATE

OTHER CAM PROGRAMS WITH SIMILAR EXPOSURES

If you are unsure if the Applicant qualifies for the ASCC Program, please consider one the following CNA CAM programs:

American Road & Transportation Builders Association (ROAD): Contractors engaged primarily in street or road construction and or reconstruction, site preparation, street or road paving and or repaving, and construction of girder bridges or elevated highway structures. Operators of asphalt plants are eligible for this program.

Land Improvement Contractors (LICA): Program for contractors who are primarily engaged in excavations, grading of land, irrigation or drainage system construction, sewer or water main connection construction, paving or surfacing, septic tank system installation.

DEFINITIONS

Concrete Maintenance & Repair: Involves numerous processes, including, but not limited to, cleaning the area, removing the loose concrete by sand blasting or a pressurized water wash, and pumping under pressure liquid adhesives, epoxy, polyester and acrylics into the opened areas to fill and seal the cracks.

Construction Manager: Construction managers evaluate various construction methods to determine the most cost effective plan and schedule for the project and are ultimately responsible for ensuring that all work is completed on time and within budget. They schedule all required construction site activities into logical steps, budget the time required to meet specific deadlines and determine the labor requirements needed to complete the project. They direct and monitor the progress of all construction activities at the jobsite including the selection, coordination and oversight of trade contractors hired to complete specific pieces of the project. They oversee the delivery and use of materials, tools, and equipment as well as the quality, productivity and safety aspects of the project. They are responsible for obtaining all necessary permits and licenses, and depending on the contractual arrangements, may direct and/or monitor compliance with building and safety codes and other relevant regulations.

Exterior Finish Systems: Multi-layered exterior wall systems including EIFS, which resemble stucco in appearance, that are used on both commercial buildings and residential homes.

Environmental Remediation: The construction of a utility line to remove hydrocarbons, leachate, or other environmental impairments.

General Contractor: A contractor who subcontracts work to others in excess of 50% of their total receipts, exercises primary control of the job-site, and is named in the construction documents as the general contractor of record.

Mixed-Use Building: Buildings which include both commercial occupancy and residential/habitational occupancy, and in which 30% of more of the building's square footage is being used for, or is intended to be used for, human residency.

Pre-stressed Concrete: Concrete constructed to withstand a specified stress or load bearing criteria.

Prime Contractor: A contractor who executes the construction contract directly with the project owner. The principal contractor on a construction project.

Residential/Habitational: Any structure where 30% or more of the square foot area is used or is intended to be used for human residency including but not limited to single or multifamily housing, apartments, condominiums, townhouses, co-operatives or planned unit developments and also includes their common areas and/or appurtenant structures (including pools, hot tubs, detached garages, guest houses or any similar structures). When there is no individual ownership of units, residential structure does not include military housing, college/university housing or dormitories, long term care facilities, hotels, or motels. Residential structure also does not include hospitals or prisons.

Subsidence: Any movement of land or earth including: landslides; mudflow; earth sinking, rising, and shifting; collapse or movement of fill, earth settling, slipping, falling away, caving in, eroding or tilting; and earthquake.

Tilt-up construction: Method of construction where concrete wall sections are cast horizontally on the ground and tilted or lifted into position.

Wrap-up/OCIP/CCIP: A policy providing coverage(s) for all interests in a major construction project. An OCIP is an Owner Controlled Insurance Program; a CCIP is a Contractor Controlled Insurance Program.